

3. EXHIBITION COMPANIES

2011-2012 Fee \$ p.a.

Turnover less than \$0.5m per annum	874.20
Turnover \$0.5m per annum to \$1.0m per annum	1,839.30
Turnover \$1.0m per annum to \$2.0m per annum	3,730.90
Turnover in excess of \$2.0m per annum	6,662.80

(All fees quoted include 10% GST)

4. SPECIAL SERVICES

'One-off' charges may be negotiated for members requiring special services provision.

5. INDUSTRY SERVICE FEE

The Industry Services Fee is collected by all venue members, and is paid by the hirer.

The Industry Service Fee enables LPA to provide responsive and professional service for the individual and the industry, not only in industrial, contract and resource matters, but also on major policy issues and industry development.

The Industry Service Fees are structured to reflect the different levels of activity throughout the year by hirers/promoters. The Industry Service Fee is calculated on a user-pays, per performance basis at rates determined by the venue size and is paid by producers/ promoters/hirers to LPA through venue members or direct to LPA where the production is in a non LPA venue. A hirer/promoter with no activity in the year pays the Membership Fee only.

Please note that it is the venue's responsibility to collect the Industry Service Fee at the scheduled rate applicable at the time of the performance. Contracts with hirers/promoters should reflect this. It is important that you implement the Industry Service Fee in all future hiring contracts; a draft contract clause will be supplied on joining.

Industry Service Fees are tax deductible and negotiable direct with LPA.

Venue Size	2011/12 Fee/Performance
Up to 250 seats	\$27.90
251-500 seats	\$55.80
501-1,000 seats	\$83.70
1,001-1,500 seats	\$139.40
1,501-2,000 seats	\$174.30
2,001-3,000 seats	\$244.10
3,001-6,000 seats	\$557.80
6,001 + seats	\$906.30

(All fees quoted include a 10% GST)